

## Job Opportunities

Job Title: **KPMG 2026 Transaction Deal Strategy Summer Intern Programme - Hong Kong**

Reference Number: N/A

Organization: KPMG

Date: 2026-03-27

Job Description:

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services to many of the world's foremost companies. We operate in 142 countries and territories and have more than 275,000 people working in member firms around the world. KPMG China has offices located in more than 31 cities across China, with over 14,000 partners and staff.

Joining KPMG means that you will become an integral part of a multi-disciplinary team to help our clients excel in the changing market environment. You will enjoy world-class training and tailored career development to help fulfil your potential. You will also be motivated to learn new things every day and work with some of the best talents around the world. Our reputation as a leading professional service provider is reinforced by the wide range of awards KPMG has received over the years as the employer of choice, for our strong community involvement and our wealth of knowledge in the professional industries. We are looking for top students who are passionate, committed, and eager to succeed - all degree disciplines are welcome.

### **About Transaction Deal Strategy**

KPMG Deal Strategy team helps companies identify and deliver real value from major deals, including acquisitions and divestitures, that have lasting impacts on the future of their business. We support our clients during all stages of the deal cycle, including pre-acquisition commercial due diligence, operational due diligence, carve-out assistance, post-merger integration and other value creation opportunities. We help executive teams, management, and stakeholders to assess the impacts of a deal and develop thorough, strategies and executable plans that ensure the strategic rationale of the deal is delivered. We work with clients in the Asia Pacific region across financial services, from fintech to insurance companies, banks to asset managers and securities brokers to crypto-currency exchanges. We also work with non-financial services multinational corporations, conglomerates, and other large enterprises.

### **About the role**

We are looking for fresh graduates to join KPMG Deal Strategy where provide various types of buy-side and sell-side deal advisory support throughout the deal cycle:

- Integration/separation planning and execution
- Commercial and operational due diligence
- Value creation opportunity identification, analysis and realisation
- Target identification and evaluation
- JV and partnership strategy
- Exit strategies, divestments and carve-outs
- IPO support

As an Analyst in the Deal Strategy team, you will gain hands-on experience and develop core competencies across:

## **Integration**

- Support pre deal due diligence and provide strategic advice to Executives on Integration Risks
- Develop a target business and operating model to outline how the merged company will operate post transaction
- Assist the client to develop detailed integration and Day 1 readiness plans
- Help set up and manage an Integration Management Office
- Offer change management support and advice

## **Separation**

- Support sell-side due diligence
- Help develop the business and operating model for the separated business and remaining business
- Assist with negotiating transaction commercial terms
- Assist with drafting deal documents
- Assist in development of detailed separation plans and advise on use of TSAs
- Help set up and manage a Separation Management Office

## **Commercial, Operational Due Diligence and Other Value Creation Opportunities**

- Assess markets, segmentations and overall attractiveness, including estimating size and projected growth
- Perform industry research, produce benchmarks, and collect financial and operational KPIs to leverage external insights and challenge performance
- Review the regulatory landscape and assess the strengths and weaknesses of competitors
- Identify synergy initiatives and/or review synergy plans presented by management during merger transactions
- Assist in estimating additional costs required for the carved-out entity to operate as a standalone business in a carve-out transaction
- Help identify operational risks and upsides associated with a transaction
- In a post-deal scenario, assist clients with synergy or cost savings tracking, planning, and initial execution
- Support the identification, analysis and delivery of value-creation opportunities through the development of extensive models rooted in financial and non-financial data

## **Qualifications and skills**

- You are currently a full-time student studying in Hong Kong or overseas and can commit an internship period from May / June to August.
- Strong interest in Deal Strategy, financial services and corporates
- Experience in planning and/or implementing business performance improvement initiatives in an operational, financial, or strategy role is considered a plus
- Ability to interpret financial statements and evaluate business performance through analysis
- Possesses strong analytical, financial and commercial skills
- Exceptional time management, ability to prioritise and meet responsibilities in a fast-paced environment often with multiple or competing deadlines
- Proficient written and verbal presentation and communication skills in English. Written and spoken Chinese is considered a plus (but not a requirement)
- A team player with high levels of enthusiasm and a self-driven mentality for continuous professional development
- Proficient in Microsoft Excel, PowerPoint, and Word. Other advanced analytics skills (Alteryx, Power BI, Tableau, Python, SQL, etc.) are a differentiator

- A permanent resident or holder of the right of abode in the location you are applying for

### **Key to success**

- Demonstrate ability to work with senior management and manage relationships with diverse internal and external stakeholders
- Proven analytical and problem-solving capabilities to synthesise complex data; comfortable making intelligent assumptions to produce high-level estimates when information is incomplete
- Highly organised and proactive self-starter, capable of initiating and completing tasks independently, with guidance from senior team members as required
- Willingness to challenge assumptions, question information, and investigate facts thoroughly as part of the due diligence processes
- Consistently deliver high-quality work with a meticulous level of attention to detail

### **Application**

If you're interested in our Summer Intern Programme, please do not hesitate to apply through our website at Job details - [KPMG 2026 Transaction Deal Strategy Summer Intern Programme - Hong Kong](#). All personal data will be collected for recruitment purposes only.

To find out more about KPMG and stay tuned with us, find us on LinkedIn, Instagram, and WeChat.



### **About KPMG**

At KPMG China, we are committed to being an equal opportunity employer, with zero tolerance for any form of discrimination against any persons. It is important for us to create an inclusive, diverse and agile workplace for our people to develop and thrive at both a personal and professional level.

We strive to make ESG (environmental, social and governance) a watermark running through our organisation; from empowering our people to become agents of positive change, to providing better solutions and services to our clients to help them achieve their ESG goals. View [Our Impact Plan](#) to learn more about our ESG commitments and progress across four key pillars - Governance, People, Planet and Prosperity – and how we make a positive impact on our people, environment and society.

We encourage you to come as you are, and we welcome all qualified candidates to apply, and hope you unlock opportunities with us. Visit [KPMG China website](#) for more company information.

You acknowledge and agree that all personal information hereby provided regarding yourself will be used by KPMG China for its candidate selection purposed only. KPMG China collects, uses, processes, and retains your personal information in accordance with KPMG China's [Online Privacy Statement](#) and/or [KPMG China Privacy Statement](#) (collectively "**Privacy Statement**"). During the recruitment process, KPMG China may need to store personal

information of candidates in a designated third-party application tracking platform.

If you have any questions regarding the information you provided in the form or your job application in general, please contact KPMG China's HR personnel in the location where your application is submitted [[see here](#)].